

# AER SPACE Meetings Romania

BUSINESS CONVENTION FOR THE AEROSPACE INDUSTRY  
2<sup>nd</sup> edition

BtoB Meetings | High Level Conferences | Visits to Industrial Facilities



## Bucharest - Romania

February 13-15, 2018

UNDER THE AUSPICES OF



MINISTERUL ECONOMIEI



MINISTRY FOR BUSINESS  
ENVIRONMENT, COMMERCE  
AND ENTREPRENEURSHIP

OFFICIAL SUPPORT FROM



WITH SUPPORT FROM



ORGANIZED BY



BCI AEROSPACE

[romania.bciaerospace.com](http://romania.bciaerospace.com)



## What is Aerospace Meetings Romania?

The first BtoB meetings event in Romania, Aerospace Meetings is a great opportunity for leaders of the aerospace and defense industry to make new business connections and strengthen existing ones.

**A matchmaking platform between international buyers and regional suppliers**



### AIMS TO:

- offer outstanding networking opportunities to manufacturers, Tier 1 & 2 suppliers, services providers and clusters
- help OEMs and Tier 1 & 2 suppliers to develop their supply chain
- give Romanian suppliers the opportunity to develop business with primes and international companies
- attract investments in Romania

## Who can attend?

**You want to meet suppliers and manufacturing partners!**

You're involved in:

- supply chain
- procurement
- purchasing
- R&D
- fabrication, etc.

**REGISTER AS  
CONTRACTOR**

**You want to sell your capabilities, products or services!**

You're involved in:

- sales
- marketing
- business development
- technical promotion, etc.

**REGISTER AS  
SUPPLIER**

## HOW TO SCHEDULE YOUR BTOB MEETINGS?

**1**

### PROFILE UPDATE

Fill out a short form and provide descriptions of your capabilities, applications and requirements.

**2**

### PLATFORM ACCESS

Access to detailed profiles of our attendees via the online catalogue (3 weeks prior to the event).

**3**

### MEETING REQUESTS

Identify and request meetings with relevant contacts through our user friendly program.

**4**

### VALIDATION

Validate meeting requests made by other companies (for decision makers).

**5**

### CHECK YOUR AGENDA

Consult your online schedule of pre-planned meetings with the contacts of your choice, a few days before the official opening.

## 2016 KEY FIGURES

- **130 companies**
- **from 15 countries**
- **1300 BtoB meetings in just one day**



Registration & participants list available on: **romania.bciaoerspace.com**

Contact us today to find the best option for you!

### EVENT DIRECTOR

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### MARKETING & COMMUNICATIONS

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